



## Overview

# *Our mission / vision / values*

- Mission
  - assist the small and medium-sized manufacturing and service organizations with operations and supply issues and improvements.
- Vision
  - to become a trusted long-term partner, by understanding our client's business and provide services at a modest price
- Values
  - Safeguard the assets of each client as if they were our own

# *Who are we?*

- Small group of experienced Supply Chain experts, with experience in manufacturing, service, and consulting
- All consultants have experience with managing large consulting projects, and understand where these projects may not provide maximum value to the customer
  - We have chosen to focus on small / medium sized organizations, with well defined projects
  - Projects can be short in duration, match the available client resources, and provide targeted results

# *Why Operations & Supply Chain?*

- Major cost driver in manufacturing operations
- Significant cost driver is service operations
- Becoming increasingly complex
  - More demanding customers
  - Stress on organization to be world-class
  - Internal operational effectiveness
  - Supplier relations
  - Outsourcing activities not in core competency

# *Efficiency vs. Effectiveness*

- Efficiency = how well you do the task
  - “Doing the thing right”
  - “Doing a good job in fighting the alligators”
- Effectiveness = deploying resources on the tasks most important to your organization
  - “Doing the right thing”
  - “Determining how to drain the swamp”
- Dual focus required, to achieve operational effectiveness

# *Are you focused where you need to be?*

- High material content ?
    - Procure to pay processes operating as desired?
  - Significant indirect cost?
    - proper purchasing processes / agreements?
  - Inventory levels where they need to be?
  - Processes clearly documented?
    - Are employees trained?
- Operationally effective ?
    - is your internal operation both efficient and effective?
  - Is your operation cost competitive in your present marketplace ?
    - If not, do you know your next steps to get there?
    - Do you have personnel and financial resources to get there?

# *How can Bravo SCM help?*

- Initial analysis, based upon your requirements
  - We do not arrive at your site with solutions, as we do not yet know your problems or enhancement desires
- We are experienced problem-solvers, and will provide our best effort analysis for you
- Our solutions are “engineered to order”
- We will define the project objectives, and work with you to determine what we will do and what you should do
  - Simple solutions are the goal = most sustainable
  - Our service should be an investment, not a cost to the business. You will understand your expected benefits, before any tasks are started.



**Contact us for further discussion**

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