

Statement of Competence:

Bravo SCM is small professional firm, staffed by SCM professionals with significant years of experience in Operations / Supply Chain management positions, including:

- Discrete Manufacturing operations
- Health Care
- Medical Devices
- Pure and Core Service businesses
- IT and SCM consulting
- Capital Equipment
- Government / Military suppliers

Our consultants will bring that critical element required in all consulting endeavors: Critical thinking, combined with years of business experiences to be able to frame your issues and desires within the scope of your organization.

- Trained to follow a cost based approach in analyzing / recommending any improvements
- Will present alternatives consistent with the amount of time, effort, and funds available for any project
- Will work with you to determine the optimal amount of consulting effort needed, with the goal of efficient and quick-turn consulting projects



Testimonials:

Bravo SCM has succeeded in assisting local and regional clients in their Operations and Supply Chain needs.

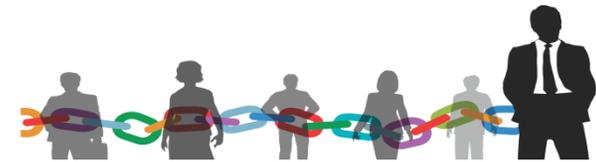
Comments from a few clients:

Bravo SCM, and specifically our consultant Mike, has the expertise and just the right amount of energy to help you get the job done without making you feel guilty if you get super busy like we do. His understanding of the process, and patience with our team, helped walk us through some inventory issues which proved to be very useful for us in advancing our goals. Highly recommended!

Owner, regional wastewater treatment operation

We brought in Bravo SCM to review our growing operation, analyze our existing control processes and systems (which are mostly manual), and make recommendations on how to move forward. We followed their advice in doing our due diligence, and with their help, were able to gain better operational control without any significant investment in new systems. They were really looking out for our money as if it were theirs!!

President/CEO, regional chemical manufacturer



Supply Chain Management Consulting

“Improve your Supply Chain, improve your Operation, improve your bottom line”

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Vision / Objective

Bravo SCM exists to assist the small and medium sized manufacturing and service organization with specific operations or supply chain issues, and provide advice and necessary coaching to succeed in resolving issues or implementing improvements.

Our firm will provide significant value at a modest cost, and will target projects to be short in duration and affordable in total cost to the organization.

With significant managerial experience, our consultants strive to provide the recommendations for improvement, but prefer that the client handle the execution of the solution.

Our long-term desire with our clients is to understand their business, in order to provide applicable recommendations as they grow, diversify, encounter significant competition, or need to undertake activities to improve any operational elements (cost, quality, delivery).

To discuss your Operations or Supply Chain needs, contact Bravo SCM for a no-cost discussion (up to two hours, and a summary of our recommendations will be provided)



Why engage Bravo SCM?

Moving from a manual or disjointed system?

Bravo SCM consultants have multiple years of experience in converting from totally manual systems, and in upgrading to a new software or a new version of the existing software.

Not confident in selecting the next steps to improve your Supply Chain?

Our consultants have an average of 17 years experience in Supply Chain managerial assignments in industry, and will use this experience to help prioritize the improvement tasks in your organization, based upon your available time and financial parameters

Existing processes not operating efficiently, not providing necessary/timely information?

Bravo SCM consultants understand that the system is NOT the solution, but establishing effective processes relevant to the size and complexity of the organization is critical to the success of any improvements.

Processes are established, but there is no formal documentation or training program to insure success?

Our consultants excel in conducting small group sessions, and are able to prepare the documentation or supervise and advise on client preparation of these documents

Your organization needs expert advice on a specific Supply Chain related issue.

Bravo SCM will be able to assist you in this effort. If we determine that the particular issue is not within our range of skill sets, we will help you find the applicable assistance

About Us

Bravo SCM was formed by a small group of Supply Chain professionals, who viewed an unfilled need for quality consulting assistance to the small and medium sized organizations.

We have experience in organizations ranging from smaller manufacturers (\$5MM in Sales), up to Fortune 50 organizations. It is through this experience that we have determined the unique needs of the smaller operation, and therefore focus our efforts on this niche.

We do not arrive at your site with any standard methodology, but will listen to your needs and desires and apply the applicable methods and tools to address the issue.

We will approach your issue/improvement request with this thought process:

- Smaller operations have key individuals doing multiple tasks, and therefore available time may be at a premium
- Smaller operations typically want projects to be short in duration, with measurable results, vs. large “step-change” projects
- Smaller operations want to keep a tight control on costs, and therefore want to understand the costs/benefits.

